

# Deriving Value from Your Pharma Take-Back Program

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## Pharmaceutical Take-back... What Does the Landscape Look Like?

- Product stewardship is on the rise across multiple industries from batteries to electronics, to unused medicines
- Recent local government rulings are requiring prescription drug manufacturers that sell drugs to fund take-back programs
- New DEA regulations support this trend



**The pharmaceutical industry is facing similar challenges that battery and electronics manufacturers have faced for the past two decades.**



# Pharmaceutical Take-back Challenges

- Regulatory Challenges
  - New DEA regulation
  - State pharmacy boards
  - Household hazardous waste management
  - Reverse logistics
  
- Program Challenges
  - Operational complexity
  - Uncertain cost structures

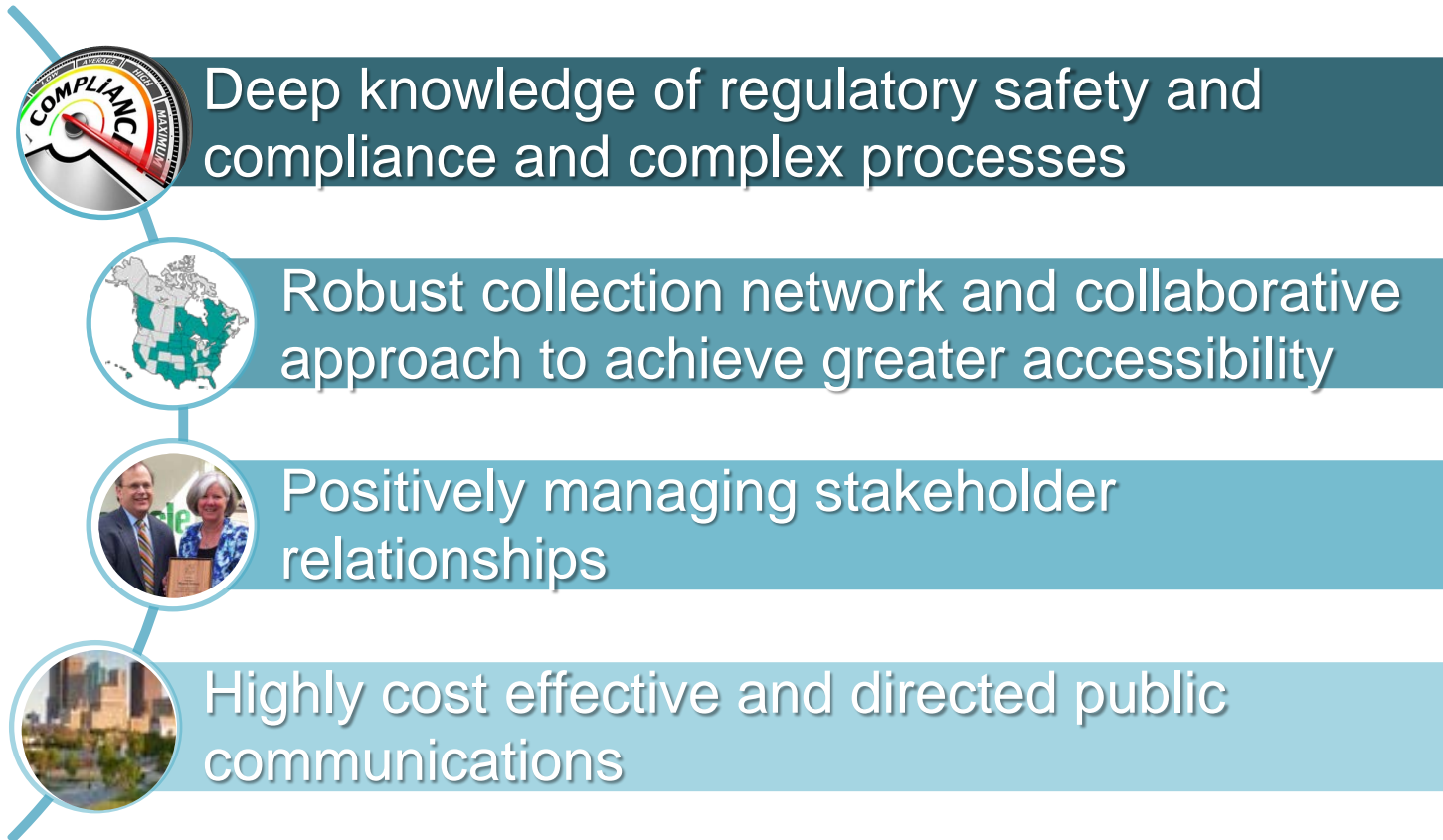


# Pharmaceutical Take Back Benefits

- Collection sites set up at local pharmacies and law enforcement sites
- Collections projected at **77,400 pounds** by the end of **2016** in **King County**
- Adds foot traffic to retail collection sites
- User-friendly and safe receptacles for confidential drop-offs
- Strengthened community relations for collection sites

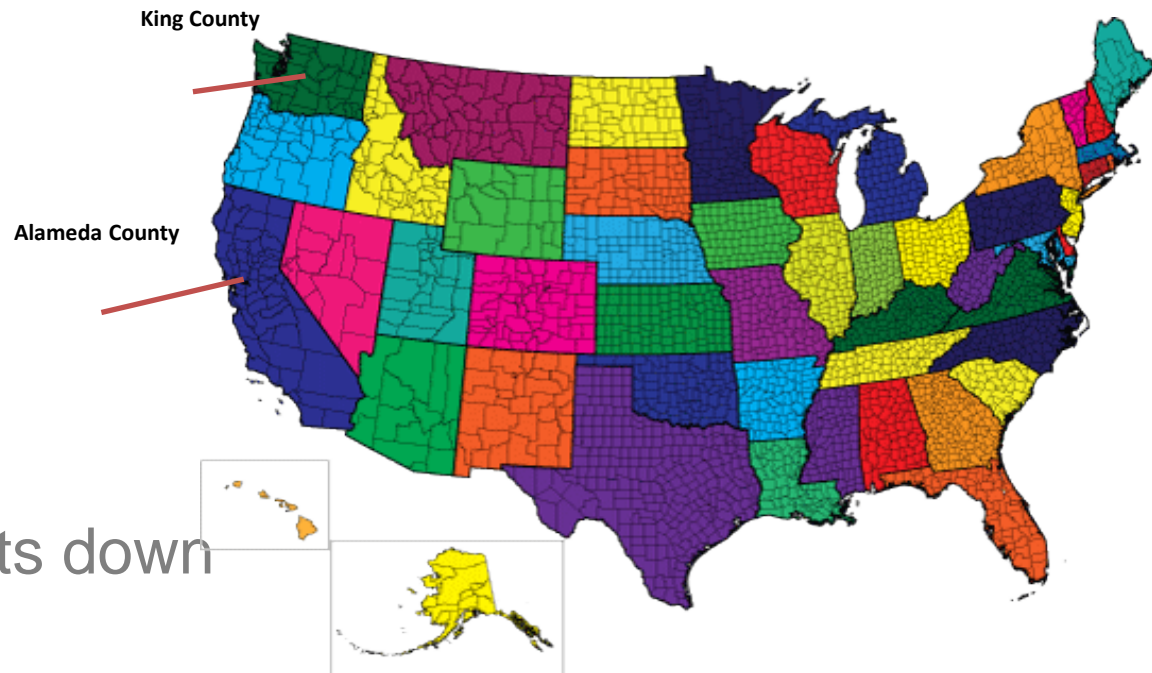


# Core Competencies for a Successful Take-back Program



# Future Growth

- County ordinances
- Replicability
- Scale will drive costs down



# Questions



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